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To: Chuck Dusek <chuck.dusek@printwarellc.com>

Subject: Question on how iJetColor Press is performing for you?

OMG, where do I start? We love it! We purchased the IJet primarily to print 4 color envelopes. It turns out we are using it for soooo much more. We're a busy shop, lots of work with many different sizes, colors etc.

We found we are now able to run many one and two color envelope jobs on the IJet instead of the offset press which is saving a lot of time. We run 4bar to 9.5 x 12 5/8 envelopes through without a problem, even those remittance envelopes that pressman hate to run. We've reduced the need to mix inks and do color washes on the press. We are done with the entire job by the time the pressman would have finished mixing the ink! We also reduced the need to make so many plates saving both time and material costs.

Additionally, we are imprinting business card masters (one and two color) that would have needed to go on press.

Our pressman is no longer backlogged, other personnel are able to run the IJet, it is simple to set up and you do not need to "man" the press. You can set it up and walk away and continue to perform other work!

The purchase of the IJet has allowed us to respond better to our customer's needs, we turn jobs quicker than ever, reduced our costs, increased profits and secured work we never had before.

By the way, Chuck at Printware has been terrific to work with, great customer service!

Steve Clark

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